PayPoint and MFG re-fuel payments and parcels partnership

PayPoint and MFG renew payments and parcels partnership

Renewal of deal sees integration of PayPoint EPoS technology into 900 locations

Welwyn Garden City, 22 June 2020: PayPoint and Motor Fuel Group (MFG) have announced a renewal of their partnership that will see the deployment of an EPoS integrated PayPoint solution into 900 locations, and the continuation of Collect+ parcel services in almost 500 stores.

MFG is the largest independent forecourt operator in the country and comprises BP, Shell, Esso, Texaco, JET and Murco-branded stations among its portfolio. In renewing and reshaping their partnership with PayPoint, the company expects to benefit from an improved customer and operational experience.

Danny Vant, Client Services Director at PayPoint, said: "This is great news for PayPoint and Collect+. MFG is a really important part of the PayPoint and Collect+ networks, and the move to an EPoS integrated solution will mean a better experience for the stores and consumers alike"

Tony Walker, Trading Director at MFG said: "It's great to be able to offer our stores and their consumers the quality services that PayPoint provide and this reflects our commitment to improving customer satisfaction. This is a partnership that continues to make a lot of sense."

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ABOUT PAYPOINT

In thousands of retail locations, at home and on the move, we make life more convenient for everyone.

For retailers, we offer innovative and time-saving technology that empowers convenience retailers in the UK and Romania to achieve higher footfall and increased spend so they can grow their businesses profitably. Our innovative retail services platform, PayPoint One, is now live in over 16,000 stores in the UK and offers everything a modern convenience store needs, from parcels and contactless card payments to EPoS and bill payment services. Our technology helps retailers to serve customers quickly, improve business efficiency and stay connected to their stores from anywhere.

We help millions of people to control their household finances, make essential payments and access in-store services, like parcel collections and drop-offs. Our UK network of 28,000 stores is bigger than all banks, supermarkets and Post Offices together, putting us at the heart of communities nationwide.

For clients of all sizes we provide cutting-edge payments technologies without the need for capital investment. Our seamlessly integrated multichannel payments solution, MultiPay, is a one-stop shop for customer payments. PayPoint helps over 500 consumer service providers to save time and money while making it easier for their customers to pay – via any channel and on any device.

ABOUT MFG

Motor Fuel Group (MFG) is the largest independent forecourt operator in the UK, with over 900 stations.

MFG stations operate under the BP, Shell, Esso, Texaco, JET and Murco fuel brands. These brands are coupled with an attractive, competitive and expanding forecourt shop offer for today's cost-conscious consumers.

Our key objective is to make all visits to an MFG forecourt as pleasurable as possible. We aim to provide our customers with high levels of service; good quality, competitively priced fuels and, of course, a convenient and competitive shopping experience.

Our shops provide customers with an exceptional product range and 'food to go' offer from top name brands, ongoing value promotions and a shopping environment to rival any of the multiples