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# PayPoint and Royal Mail announce partnership

PayPoint Plc is pleased to announce a partnership with Royal Mail across its Collect+ network, the leading Out of Home (OOH) parcel pick up, drop off and send service in the UK.

The multi-year agreement will enable parcel drop off for Royal Mail customers at 5,000 Collect+ stores in communities across the UK by the summer. The partnership will provide Royal Mail customers with access to a range of services via PayPoint's retailer partners.

The partnership will support Royal Mail's strategy to expand its OOH reach and local network, providing customers with a range of flexible choices for dropping off parcels and meeting growing demand for additional delivery, collection and drop-off options.

## **Nick Wiles, CEO of PayPoint, said:**

"We are delighted that Collect+ will be playing a key role in our partnership with Royal Mail. As consumer channel shift continues to move towards Out of Home (OOH), our fantastic retailer partners will now have an even greater opportunity to serve the needs of their customers in communities across the UK through our leading OOH network."

"We remain fully committed to investing further in the in-store consumer experience, through technology and operational support for our retailer partners, as well as continuing to grow our Collect+ network to service the strong growth in this area."

## **Martin Seidenberg, group Chief Executive of International Distributions Services, said:**

"As customer preferences have evolved, Royal Mail has already opened up a variety of new ways for customers to access its services, including more online postage options through our website and app, 24/7 drop off at locations like parcel postboxes and collection from home through Royal Mail Parcel Collect. This partnership is an important part of Royal Mail's strategy to make our services even more convenient for customers and to expand our Out of Home offering to provide additional locations for our customers to use our services."