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# PayPoint and Southern Co-op sign extension to partnership

*The extension takes the partnership over 20 years.*

**Welwyn Garden City, 17 September 2020:** Southern Co-op which operates over 200 convenience stores and 50 funeral homes across south England, has extended its partnership with PayPoint

The deal will see the continuation of PayPoint services across Southern Co-op stores taking it over the 20-year mark. Thanks to the partnership renewal, customers in the region will be able to continue to visit their local co-operative convenience store to access services including bill payments, mobile top ups, as well as being able to redeem emergency Cash Out vouchers. The deal also includes the extension of PayPoint's parcel service, Collect+ in a selection of stores.

As the society has worked with PayPoint for many years, PayPoint's PPOS platform is incorporated into Southern Co-op's own EPoS systems. The integration means store customers can be served from more than one till, helping to prevent long queues.

**Danny Vant, Client Services Director at PayPoint, said:** "I'm delighted to be able to announce the extension of our partnership with Southern Co-op to reach beyond 20 years. This partnership enables millions of people across southern England to continue using services they have increasingly relied on throughout 2020. Our ambition to transform convenience for the modern era can only be achieved through strategic partnerships with businesses, including Co-op, that share our belief in putting the priorities of local communities throughout the UK first."

**Andrew Farndell, Head of Trading and Format at Southern Co-op, said:** "PayPoint plays an important part in what we offer customers in our stores and allows us to offer the range of services convenience stores are increasingly known for. Be it shopping, bill payment, or access to cash, PayPoint's technology helps us keep footfall high throughout our network."

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## **ABOUT PAYPOINT**

In thousands of retail locations, at home and on the move, we make life more convenient for everyone. For retailers, we offer innovative and time-saving technology that empowers convenience retailers in the UK and Romania to achieve higher footfall and increased spend so they can grow their businesses profitably. Our innovative retail services platform, PayPoint One, is now live in over 16,000 stores in the UK and offers everything a modern convenience store needs, from parcels and contactless card payments to EPoS and bill payment services. Our technology helps retailers to serve customers quickly, improve business efficiency and stay connected to their stores from anywhere.

We help millions of people to control their household finances, make essential payments and access in-store services, like parcel collections and drop-offs. Our UK network of 27,000 stores is bigger than all banks, supermarkets and Post Offices together, putting us at the heart of

communities nationwide.

For clients of all sizes we provide cutting-edge payments technologies without the need for capital investment. Our seamlessly integrated multichannel payments solution, MultiPay, is a one-stop shop for customer payments. PayPoint helps over 500 consumer service providers to save time and money while making it easier for their customers to pay – via any channel and on any device.

## **ABOUT SOUTHERN CO-OP**

Southern Co-op ([southernco-op.co.uk](http://southernco-op.co.uk)) is a large, regional independent co-operative operating over 250 food and funeral branches across the south of England. Owned by its 135,000 members, it has an annual turnover of over £450m and more than 4,000 colleagues.

Southern Co-op's sustainable business approach underpins a commitment to providing a fair, fresh approach, for all. This is manifested through fundraising for local charities, supporting environmental and community owned organisations and working with local food producers.