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PayPoint announces agreement with Booker

12 April 2017, Welwyn Garden City

PayPoint is pleased to announce an agreement with Booker to provide retailers with back office links for its PayPoint One platform. This new agreement means retailers who shop with Booker and have a PayPoint One system will be able to benefit from automatic product file downloads to maintain prices and descriptions, place orders, print shelf edge labels and receive accurate promotion pricing. These improvements will help retailers operate a more efficient business and free up their time to run their store.

PayPoint One is the market-leading, all-in- one retail services platform that delivers EPoS, contactless card payments and PayPoint services – such as bill payments and Collect+ - to retailers. It enables retailers to operate their businesses more efficiently and offer everything a modern convenience store needs across three levels of functionality - Base, EPoS Core and EPoS Pro (see notes to editors for more detail). It is now live in over 8,000 stores across the UK, meaning nearly half of PayPoint's legacy yellow terminals have converted to the new platform since its launch only 18 months ago.

EPoS Pro launched last November alongside the introduction of the PayPoint One Mobile App, which uniquely equips retailers with their 'store in their pocket' – providing easy, intuitive access to sales and allowing them to manage prices and promotions, and book in stock from any location and at any time.

Lewis Alcraft, Commercial Director of PayPoint, commented, "We're delighted that thousands of retailers that shop with Booker are now benefitting from this new deal which will help them run a more efficient business. Receiving automatic downloads direct to their system really will free up their time so they can concentrate on running their business with the improved technology and experience that PayPoint One delivers. Feedback has been positive and we're particularly happy that our unique Mobile App is helping retailers transform the way that they manage their stores

"Underlining our commitment to continually evolve the platform, the next 12 months will see the launch of news management via PaperRound, an iOS version of the mobile app, multisite management for retailers with more than one store, as well as several improvements driven directly from retailer feedback."

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ABOUT PAYPOINT

In thousands of retail locations, at home and on the move, we make life more convenient for everyone.

For retailers, we offer innovative and time-saving technology that empowers convenience retailers in the UK and Romania to achieve higher footfall and increased spend so they can grow their businesses profitably. Our innovative retail services platform, PayPoint One, is now live in over 8,000 stores and offers everything a modern convenience store needs, from parcels and contactless card payments to EPoS and bill payment services. Our technology helps retailers to serve customers quickly, improve business efficiency and stay connected to their stores from anywhere.

We help millions of people to control their household finances, make essential payments and access in-store services, like parcel collections and drop-offs. Our UK network of 29,000 stores is bigger than all banks, supermarkets and Post Offices together, putting us at the heart of communities nationwide.

For clients of all sizes, we provide cutting-edge payments technologies without the need for capital investment. Our seamlessly integrated multichannel payments solution, MultiPay, is a one-stop shop for customer payments. It helps over 500 consumer service providers to save time and money while making it easier for their customers to pay – via any channel and on any device.

NOTES TO EDITORS

PayPoint One is an all-in- one retail services platform that offers EPoS, card payments and PayPoint services to retailers.

There are three levels of functionality available on the platform:

1. Base functionality enables retailers to operate a simple cash register via the platform with integrated card payments and single basket checkout for all goods and PayPoint services.
2. EPoS Core enables retailers to manage front of house operations more efficiently, with product scanning, sales dashboards and all of the integrated payment benefits of the Base level.
3. EPoS Pro gives retailers a complete EPoS solution, with full stock management, enhanced reporting, news management and symbol/wholesaler links, along with all of the benefits of Base and EPoS Core.

PayPoint One Mobile App frees retailers from their store, enabling them to manage their businesses from anywhere, controlling stock, changing pricing and seeing sales in real-time.

The app is available to all PayPoint One retailers with functionality matched to their EPoS level.