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PayPoint announces launch of EPoS Pro and mobile app

Retailers can now have their 'store in their pocket' with sales and stock management available from anywhere with new mobile app

PayPoint has today announced the latest evolution of its EPoS proposition, EPoS Pro, along with a new mobile app which enables retailers to run their stores from anywhere.

EPoS Pro resides on the PayPoint One platform, which offers retailers the most comprehensive merchant proposition, incorporating EPoS, card payments and PayPoint services, and is now live in over 6,700 stores across the UK.

EPoS Pro has been developed in collaboration with convenience retailers and builds on the success of the EPoS Core proposition launched last year. It enables retailers to operate their businesses more efficiently, manage their store from anywhere and offer everything a modern convenience store needs, from parcels to payments services, EPoS to cashless payment acceptance.

Alongside EPoS Pro, PayPoint's new mobile app uniquely enables retailers to have their 'store in their pocket' with easy, intuitive access to sales and stock management functionality wherever and whenever they need. The scanning capability also enables retailers to be able to book in stock at the cash and carry before they return to store. The app will also be available for free to all PayPoint One retailers, with functionality depending on their EPoS package type.

EPoS Pro will also offer symbol and wholesaler connectivity, as well as news management functionality.

Dominic Taylor, Chief Executive at PayPoint said: *"When we launched PayPoint One last year, we committed to creating a platform that meets retailers' current and future needs and flexes as their businesses grow. EPoS Pro delivers on that commitment, particularly through the new mobile app which puts the retailer's 'store in their pocket' and enables them to manage their store from anywhere.*

"We are incredibly pleased with the adoption of PayPoint One across our network so far and EPoS Pro expands its appeal further to retailers wanting full stock management, symbol links, news management and mobile connectivity.

"PayPoint One offers everything a modern convenience store needs, from parcels and payments services to EPoS and cashless payment acceptance."

Bhrunil Patel, a convenience store owner of Magnum News, London, who has been trialing EPoS Pro and the mobile app, said: *"[With EPoS Pro and the mobile app] I can see how many products I've sold and how many of a particular range, so I know how many products to buy for the following week. I can do it all on my phone so I don't have to come to the store to check, which saves me a lot of time.*

“As soon as the delivery comes in, [EPoS Pro] automatically adds all the products into the stock count, whereas before we had to manually input the data. It checks your product availability and your products going in and out. It’s the only EPoS system at the moment that I can use on my mobile phone. I can always use it, wherever I am.”

Key features of EPoS Pro and mobile app include:

- Seamlessly combining everything a modern convenience store needs – EPoS, card payments, parcels and PayPoint bill payment services
- Quick payments with integrated contactless, Apple Pay and Android Pay to improve customer experience and reduce queue times
- Mobile app to manage store anywhere with any Android device
- Real-time sales and stock data and dashboards
- Set up and change products, prices and promotions instantly
- Check prices and stock holding and set up products while at the cash and carry
- Real-time stock management
- Keep trading with secure data storage and real-time cloud back up with 4 hour hardware swap as standard
- Assisted product set up with online product file

PayPoint One with EPoS Pro will cost £30 a week, with no upfront hardware cost. The mobile app is free of charge to all PayPoint One customers.

The pricing structure for PayPoint One with EPoS Core remains at £20 per week for new customers, with an upgrade price of £15 per week exclusively available to existing PayPoint customers. Existing customers can alternatively upgrade to EPoS Base at £10 per week, providing entry level functionality.