

8 Jun 2020

# PayPoint announces new tie-up with Housing Quality Network to roll out best-in-class payments services

**Welwyn Garden City, 8 June 2020:** PayPoint has today announced a new partnership with the Housing Quality Network (HQN), which provides high-quality advice, tailored support and training to housing associations and councils across the UK.

The collaboration means that PayPoint will offer its industry-leading digital payment solution, MultiPay, to key decision-makers in the housing market. In addition, through HQN, housing associations will be able to access webinars and events hosted by PayPoint to provide advice and guidance about digitalising payments to its members.

Your Homes Newcastle, a housing association managing over 25,000 homes in the North East, have already taken advantage of this new partnership with PayPoint, using one of MultiPay's channels, PayByLink to chase arrears, prompt payments and take secure payments over the phone. The PayByLink solution has been particularly useful for clients during lockdown, as with many teams working from home, it offers secure card payments and real-time transaction history remotely for customers peace of mind. All PayPoint's digital payment services are compliant with Payment Card Industry (PCI) standards.

Danny Vant, Client Services Director at PayPoint, said: "We're thrilled to be working with HQN as its payments' partner. The collaboration reinforces how we are transforming the digital payments space and we're looking forward to assisting HQN's vast network all over the country."

Jon Land, Director at HQN, said: "Our partnership with PayPoint means that we are able to offer all our members access to a host of convenient, accessible and best-in-class payment solutions."

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## **ABOUT PAYPOINT**

In thousands of retail locations, at home and on the move, we make life more convenient for everyone.

For retailers, we offer innovative and time-saving technology that empowers convenience retailers in the UK and Romania to achieve higher footfall and increased spend so they can grow their businesses profitably. Our innovative retail services platform, PayPoint One, is now live in over 16,000 stores in the UK and offers everything a modern convenience store needs, from parcels and contactless card payments to EPoS and bill payment services. Our technology helps retailers to serve customers quickly, improve business efficiency and stay connected to their stores from anywhere.

We help millions of people to control their household finances, make essential payments and access in-store services, like parcel collections and drop-offs. Our UK network of 28,000 stores is bigger than all banks, supermarkets and Post Offices together, putting us at the heart of communities nationwide.

For clients of all sizes we provide cutting-edge payments technologies without the need for capital investment. Our seamlessly integrated multichannel payments solution, MultiPay, is a one-stop shop for customer payments. PayPoint helps over 500 consumer service providers to save time and money while making it easier for their customers to pay – via any channel and on any device.

## **ABOUT HQN**

HQN provides high-quality advice, tailored support and training to housing associations, councils, ALMOs and other housing providers.

Find out more about HQN and our network membership by visiting [www.hqnetwork.co.uk](http://www.hqnetwork.co.uk) or call us on +44 (0)1904 557150.