

18 Mar 2016

PayPoint announces partnership with 2016 Independent Achievers Academy

18 March 2016: PayPoint has announced a new 2016 partnership with the Independent Achievers Academy (IAA) which launched on Tuesday 15 March at Warner's Budgens in Moreton-in-Marsh.

Steve O'Neill, Group Marketing Director at PayPoint, commented:

"The IAA helps retailers to share their ideas and learn from industry experts to make the most of sales opportunities in store. The new partnership demonstrates our commitment to helping independent retailers to improve their businesses as well as our continued focus on creating innovative services that provide a platform for growth for stores across the UK."

"We encourage all PayPoint retailers to get involved with the IAA which provides free help and advice on a range of topics from layout and merchandising through to staff development and retail innovation."

Retailers can download free tools and find out more about becoming involved with the IAA at betterretailing.com/iaa

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NOTES TO EDITORS

ABOUT PAYPOINT

PayPoint is an international leader in payment technologies, its solutions transforming payments for everyone from consumer and financial services companies to retailers, utilities, media and government clients.

PayPoint delivers payments and services through its unique combination of local shops, mobile and online distribution channels, delivered both through its owned businesses and by integrating the best services from more specialised suppliers. It handles almost £10 billion from over 694 million transactions annually.

With the backing of 24/7 operations centres with dual site processing, PayPoint is widely recognised for its leadership in payment systems, smart technology and service.

Retail networks

The PayPoint retail network across the UK numbers over 28,200 local shops (including Co-op, Spar, McColls, Costcutter, Sainsbury's Local, Tesco Express, One Stop, Asda, Londis and thousands of independents), where it processes energy meter pre-payments, bill payments, benefit payments, mobile phone top-ups, transport tickets, BBC TV licences, cash withdrawals and a range of other transactions. In Romania, the retail network numbers over 9,000 terminals in local shops, helping people to make cash bill payments, money transfers, road tax payments and mobile phone top-ups. In the Republic of Ireland, over 500 terminals in shops and credit unions process mobile top-ups and bill payments.

Collect+, a joint venture with Yodel, provides a parcel drop-off and pick-up service at more than 5,800 PayPoint retailers. PayPoint's ATM network numbers more than 3,900 'LINK' branded machines across the UK, and 9,700 PayPoint terminals enable retailers to accept credit and debit cards.