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PayPoint goes live with eBay click & collect in 2,500 stores

Welwyn Garden City, 6 November 2018: PayPoint today announced the official launch of the eBay click & collect service. Following the announcement of a strategic partnership in July, eBay joins Collect+, the definitive click and collect solution for UK online merchants, and is the first multi-carrier partner to be signed by PayPoint.

The eBay click & collect service is now live at 2,500 Collect+ locations, giving eBay sellers and buyers the option to have purchases delivered to a local PayPoint store via a carrier service of their choice.

The launch has been welcomed by PayPoint's retail partners who recognise the value of adding such a major global eCommerce brand to the Collect+ service:

Paul Cheema, of Nisa Malcolm's Stores in Coventry said: "eBay is a fantastic addition to the Collect+ service. This will definitely attract new and different types of customers to our stores."

Echoing this sentiment, Dee Sedani, One Stop in Etwell, commented, "As we approach Christmas, eBay and Collect+ should make a real difference to our store and our customers. This is a really positive move and another benefit of having PayPoint in our stores".

"We're constantly looking for new ways to attract more customers to our store and this fits the bill perfectly. Adding eBay to the Collect+ service should make a big difference," added Dan Cocks, of Premier Whitstone Stores, Whitstone.

The initial deployment, into a mix of independent and a number of multiple and symbol stores including Nisa, McColls, Spar and One Stop, has been completed in time for the peak parcel season, including Black Friday, Cyber Monday and the Christmas period.

Lewis Alcraft, Commercial Director of PayPoint said: “As online shopping continues to boom, bricks and mortar retailers can increasingly feel left out in the cold. However, the savviest are capitalising on the online trend, recognising the opportunity that convenient parcel services represent as a great way of enticing people into store.” He continued: “We are delighted that the eBay click & collect service is now up and running in 2,500 stores in time for the busiest online trading period of the year.”

eBay UK Vice President, Rob Hattrell commented: “24 million customers shop with us every month. We want to make it as convenient as possible for them to get the item they’re looking for. Our partnership with Collect+ is a great boost to our delivery options, giving customers thousands more locations to choose from when they are shopping.”

For more information on the partnership: http://bit.ly/PayPoint_eBay

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ABOUT PAYPOINT

In thousands of retail locations, at home and on the move, we make life more convenient for everyone.

For retailers, we offer innovative and time-saving technology that empowers convenience retailers in the UK and Romania to achieve higher footfall and increased spend so they can grow their businesses profitably. Our innovative retail services platform, PayPoint One, is now live in over 10,000 stores in the UK and offers everything a modern convenience store needs, from parcels and contactless card payments to EPoS and bill payment services. Our technology helps retailers to serve customers quickly, improve business efficiency and stay connected to their stores from anywhere.

We help millions of people to control their household finances, make essential payments and access in-store services, like parcel collections and drop-offs. Our UK network of 29,000 stores is bigger than all banks, supermarkets and Post Offices together, putting us at the heart of communities nationwide.

For clients of all sizes we provide cutting-edge payments technologies without the need for capital investment. Our seamlessly integrated multichannel payments solution, MultiPay, is a one-stop shop for customer payments. PayPoint helps over 500 consumer service providers to save time and money while making it easier for their customers to pay – via any channel and on any device.