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PayPoint One reaches 16,000 milestone

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Over 90% of independent retail partners have upgraded from the yellow terminal to the PayPoint One platform

Welwyn Garden City, 3 December 2019: PayPoint announces today that its PayPoint One platform is now live in over 16,000 stores across the UK.

Initially launched in 2016, PayPoint One is the market-leading platform that provides everything a modern convenience store needs, providing a service to retailers that combines EPoS, card payments, parcel services and bill payments into one device. This significant milestone means that PayPoint One continues to be the fastest growing EPoS enabled system in the UK.

Retailers who choose PayPoint One do so without any upfront cost and pay only a monthly fee, which varies depending on the package required.

Earlier this year PayPoint launched an iOS app, further enhancing the PayPoint One experience. The app, which is also available on Android, reflects modern working practices by allowing retailers to manage their stores remotely. All PayPoint One retailers also receive FREE membership to the Association of Convenience Stores (ACS), providing access to industry-leading best practice, events and advice.

PayPoint continues to provide convenience retailers access to the highest footfall driving payment schemes, with a wide portfolio of clients across all sectors, including major utilities and local authorities across the UK. They have recently announced new long-term agreements with Utilita and paysafecard and have added over 21 new clients in the past 12 months, including Monzo, Anglian Water, eBay, Amazon Hub and DHL.

Lewis Alcraft, Chief Commercial Officer for PayPoint, commented: *“Reaching the 16,000 milestone highlights that PayPoint One continues to transform the convenience store. We’re delighted that both new and existing PayPoint retail partners are driving significant benefits from our market-leading platform that reflects the future of convenience.”*

Arnaud Lam of Convenience Pointe in Manchester said: *“I love the fact I can manage my three stores remotely and don’t need to physically visit the sites to see how they are performing daily. Plus, I can create and control promotions for all three sites with the facility to access remotely at anytime from anywhere.”*

Retailers can find out more about the benefits PayPoint One by visiting www.paypoint.com or calling 01707 537 014.

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