

24 Nov 2015

# Positive PayPoint retailer connect forum held in Birmingham

[Retailer Connect logo](#)

**Welwyn Garden City, 24 November 2015:** PayPoint's first cross-industry retailer forum took place in Birmingham last Thursday, bringing together independent retailers from across the country to discuss current and future opportunities and challenges in the sector.

The forum is part of a programme announced earlier this year by Dominic Taylor, CEO of PayPoint, to engage more actively with retailers and understand their businesses.

Retailers were put forward by the key trade organisations, including the ACS, NFRN and SGF.

A range of topics were covered, from banking charges, the explosion of click and collect services, the rollout of smart meters within the UK and a sneak peak at PayPoint's third generation terminal which will be launching next year.

Steve O'Neill, Group Marketing Director commented: *"We're incredibly pleased that our first retailer forum was so positively received by all of the retailers who took part. I would like to thank them personally for their energy and honesty and also the ACS, NFRN and SGF who have worked with us to make the forum happen. It's important for us to listen, understand and communicate better with all of our retailers and we're looking forward to keeping the conversation going over the coming months"*

Dee Sedani, One Stop Etwall and Matlock commented: *"It's great that PayPoint has started these forums – independent retailers have a lot of ideas to offer and we're keen to develop a strong, two-way relationship with them. It was a productive use of my time and I'm keen to see how we can continue to work closely with PayPoint in the future."*

[Download the Retailer Connect logo](#)

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## **NOTES TO EDITORS**

### **ABOUT PAYPOINT**

PayPoint is an international leader in payment technologies, its solutions transforming payments for everyone from consumer and financial services companies to retailers, utilities, media, e-commerce, gaming and government clients.

PayPoint delivers payments and services by taking the complexity of multi-channel payments and translating it into convenient, simple, value-added solutions. It handles almost £15 billion from over 800 million transactions annually for more than 6,000 clients and merchants.

With the backing of 24/7 operations centres with dual site processing, PayPoint is widely recognised for its leadership in payment systems, smart technology and service.

### **Retail networks**

The PayPoint retail network across the UK numbers over 28,200 local shops (including Co-op, Spar, McColls, Costcutter, Sainsbury's Local, Tesco Express, One Stop, Asda, Londis and thousands of independents), where it processes energy meter pre-payments, bill payments, benefit payments, mobile phone top-ups, transport tickets, BBC TV licences, cash withdrawals and a range of other transactions. In Romania, the retail network numbers over 9,000 terminals in local shops, helping people to make cash bill payments, money transfers, road tax payments and mobile phone top-ups. In the Republic of Ireland, over 500 terminals in shops and credit unions process mobile top-ups and bill payments.

Collect+, a joint venture with Yodel, provides a parcel drop-off and pick-up service at more than 5,800 PayPoint retailers. PayPoint's ATM network numbers more than 3,900 'LINK' branded machines across the UK, and 9,700 PayPoint terminals enable retailers to accept credit and debit cards.

### **Mobile and Online**

PayPoint Mobile and Online (formerly trading as PayPoint.net, PayByPhone and Adaptis) handles over 142 million payments for parking, payments and consumer services. In major cities in the UK, Canada, USA, France, Switzerland and Australia, its parking solutions make it easy for people to pay for parking by mobile, as well as providing electronic parking permits, automatic number plate recognition systems for car parks and penalty charge notices.

PayPoint's core online payments platform is linked to 16 major acquiring banks in the UK, Europe and North America, delivering secure credit and debit card payments for almost 4,800 online merchants. Its suite of products ranges from transaction gateway to a bureau service, in addition to value-added services such as FraudGuard, an advanced service that mitigates the risk of fraud in card not present transactions.