

6 Feb 2020

# Shell Energy Retail renews partnership with PayPoint

*The multi-year deal extends the existing partnership to include both cash and digital payments*

**Welwyn Garden City, 6<sup>th</sup> February 2020:** PayPoint and Shell Energy Retail today announced an extension to their partnership, which means Shell Energy Retail customers can benefit from the convenience of making payments at 28,000 PayPoint retailers across the country, as well as online or via a mobile app.

Shell Energy Retail provides 100% renewable electricity as well as gas and broadband to hundreds of thousands of homes across Britain. Through the partnership, their customers can continue to top up at stores within PayPoint's extensive retail network. With over 99% of the UK population living within a mile of a PayPoint store, energy payments have never been easier.

The renewed arrangement also provides more choice to Shell Energy Retail customers by giving them access to PayPoint's omni channel payment solution, MultiPay, which enables smart meter top ups remotely via the Shell Energy app or website.

Lewis Alcraft, Chief Commercial Officer for PayPoint, commented: "Shell Energy Retail is a leading provider of renewable energy and we are thrilled to extend our partnership with them into digital payments to the benefit of customers across the UK."

Ed Kamm, Chief Commercial Officer at Shell Energy, comments: "Our partnership with PayPoint means that our customers can make their energy payments easily; through mobile and online top ups or at the 28,000 PayPoint outlets in the UK."

Retailers can find out more about the benefits of PayPoint One by visiting [www.paypoint.com](http://www.paypoint.com) or calling 01707 537 014.

**-END-**

## **Enquiries:**

### **PayPoint Press Office**

MHP Communications

[paypoint@mhpc.com](mailto:paypoint@mhpc.com)

+44 20 3128 8100

## **ABOUT PAYPOINT**

In thousands of retail locations, at home and on the move, we make life more convenient for everyone.

For retailers, we offer innovative and time-saving technology that empowers convenience retailers in the UK and Romania to achieve higher footfall and increased spend so they can grow their businesses profitably. Our innovative retail services platform, PayPoint One, is now live in over 16,000 stores in the UK and offers everything a modern convenience store needs, from parcels

and contactless card payments to EPoS and bill payment services. Our technology helps retailers to serve customers quickly, improve business efficiency and stay connected to their stores from anywhere.

We help millions of people to control their household finances, make essential payments and access in-store services, like parcel collections and drop-offs. Our UK network of 28,000 stores is bigger than all banks, supermarkets and Post Offices together, putting us at the heart of communities nationwide.

For clients of all sizes we provide cutting-edge payments technologies without the need for capital investment. Our seamlessly integrated multichannel payments solution, MultiPay, is a one-stop shop for customer payments. PayPoint helps over 500 consumer service providers to save time and money while making it easier for their customers to pay – via any channel and on any device.

### **About Shell Energy Retail Ltd**

Shell Energy Retail Ltd, trading under the Shell Energy brand, supplies 100% renewable electricity, as well as gas, smart home technology and broadband to households across Britain. The Shell Energy brand is also shared by Shell's energy marketing and trading business. This separate entity provides more and cleaner energy solutions across a global portfolio of gas, power, environmental products and energy efficiency offers to meet current and future energy needs of Shell's large-scale customers: energy producers, asset owners, traders, wholesalers, and large industrial customers.

### **About Royal Dutch Shell plc**

Royal Dutch Shell plc is incorporated in England and Wales, has its headquarters in The Hague and is listed on the London, Amsterdam, and New York stock exchanges. Shell companies have operations in more than 70 countries and territories with businesses including oil and gas exploration and production; production and marketing of liquefied natural gas and gas to liquids; manufacturing, marketing and shipping of oil products and chemicals and renewable energy projects. For further information, visit [www.shell.com](http://www.shell.com).