

29 Aug 2019

Utilita renews exclusive partnership with PayPoint

PayPoint will continue to offer Utilita energy payments through its extensive retail network

Welwyn Garden City, 29 August 2019: Utilita and PayPoint are delighted to announce the extension of their partnership with a new multi-year agreement, allowing over 650,000 Utilita customers to top-up their smart meters through PayPoint's network of 28,000 retail partners.

PayPoint has been providing Utilita customers with energy top-ups for over a decade, and the extension of the partnership will lead many tens of millions of transactions being processed via its retail network over the contract period. Rising energy brand Utilita is one of the UK's fastest-growing independent energy suppliers.

Lewis Alcraft, Chief Commercial Officer, PayPoint, commented: *"Utilita is going from strength to strength, so it is really positive news for our retail network and Utilita's customers alike that a new partnership has been struck. This new agreement is testament to the quality and convenience the PayPoint retail network offers and the broader service proposition."*

Jim Garrett, Director of Operations, Utilita, said: *"We're excited to extend our partnership with PayPoint and look forward to working together into the future. We know our customers value the convenience of buying energy credits at one of 28,000 stores across the UK. The extensive network, the high quality of the retail partners and the strength of their payments offer made this a natural decision for us."*

Retailers who are interested in offering PayPoint services can learn more by visiting www.paypoint.com or by calling 01707 537 014.

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ABOUT PAYPOINT

In thousands of retail locations, at home and on the move, we make life more convenient for everyone.

For retailers, we offer innovative and time-saving technology that empowers convenience retailers in the UK and Romania to achieve higher footfall and increased spend so they can grow their businesses profitably. Our innovative retail services platform, PayPoint One, is now live in over 14,000 stores in the UK and offers everything a modern convenience store needs, from parcels and contactless card payments to EPoS and bill payment services. Our technology helps retailers to serve customers quickly, improve business efficiency and stay connected to their stores from anywhere.

We help millions of people to control their household finances, make essential payments and access in-store services, like parcel collections and drop-offs. Our UK network of 28,000 stores is bigger than all banks, supermarkets and Post Offices together, putting us at the heart of communities nationwide.

For clients of all sizes we provide cutting-edge payments technologies without the need for capital investment. Our seamlessly integrated multichannel payments solution, MultiPay, is a one-stop shop for customer payments. PayPoint helps over 500 consumer service providers to save time and money while making it easier for their customers to pay – via any channel and on any device.

ABOUT UTILITA

Utilita is Britain's leading pay-as-you-go smart energy supplier, with 750,000 customers (and rising) across the UK (as of August 2019). It installed Britain's first ever smart meter back in 2008 and has led the smart meter revolution ever since, with 90% of its customers having one installed – the highest percentage of any UK supplier. Headquartered in Chandler's Ford, Hants, Utilita estimates it has saved its customers at least £500m since 2010.